



High-Performance Composites in Commercial Marine: Challenges and Opportunities

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Marine Business Development Manager
E-LASS 13th September 2022

HEXCEL'S PURPOSE

To propel the future of flight, energy generation,
transportation and recreation
through excellence in advanced material solutions
that create a better world for us all.

One Hexcel | Innovation | Accountability | Responsibility

HEXCEL CORPORATION : ADVANCED COMPOSITE MATERIALS

- 2021 Sales | \$1.325 billion
- 23 manufacturing sites | 4,800 employees

Markets



INDUSTRIAL

Automotive | Consumer Electronics | Infrastructure
Marine | Recreation | Wind Energy

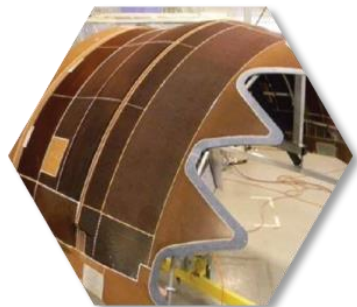
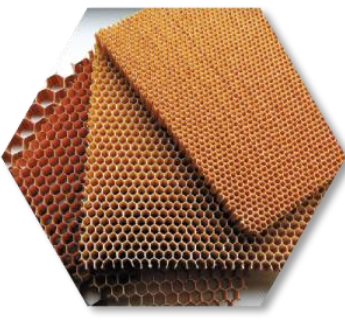
- Broad range of performance applications leveraging Hexcel carbon fiber, Hexcel resin formulations & process expertise, and third-party glass fiber
- Active in 30+ different Industrial sub-markets
- Growth opportunities: marine, energy storage/electric vehicles, consumer electronics, and industrial pipes
- Wind energy comprises ~35% of Industrial



Commercial Marine is considered as an area of strategic growth within Hexcel

WE MAKE A **WIDE RANGE** OF HIGH-PERFORMANCE MATERIALS

Everything from carbon fibers and reinforcement fabrics to prepregs, honeycomb core, tooling materials and more . . . from raw materials to fly away parts . . . vertical integration is a strength and a differentiator.



CARBON FIBER

REINFORCEMENTS

CARBON PREPREGS

HONEYCOMB

GLASS PREPREGS

ENGINEERED
PRODUCTS

Pressure Vessels
Sailing Masts
Formula 1

BMW M-series roof
Lamborghini monocoques
Carbon wheels

Metal/Composite Hybrids
Cosmetic carbon parts
Friction Discs
Skies
Yachts structure

Side impact structures

Wind turbine blades
Composite Leaf Springs

BMW 7 Series B-pillar stack

Examples of Industrial applications

Strong | stiff | lightweight | fatigue resistant | corrosion resistant

Our Strengths in Marine

- **Long term relationship** with key marine player
- **Innovative Technologies / Broad Portfolio / Vertical** integration
- **Class** approved marine products (DNV, BV, LR)
- **Quality excellence** at all production sites
- **Technical support** available from all locations
- **Three R&T centers** (USA, UK, Austria)
- **Aerospace experience** of long-term project management and contractualization (OTD, Buffer stock, management of specifications ...)



**CUSTOMER
EXCELLENCE**



**OPERATIONAL
EXCELLENCE**



**PEOPLE
EXCELLENCE**



Our experiences in other industries can benefit Marine customers

Sustainability challenges of composites

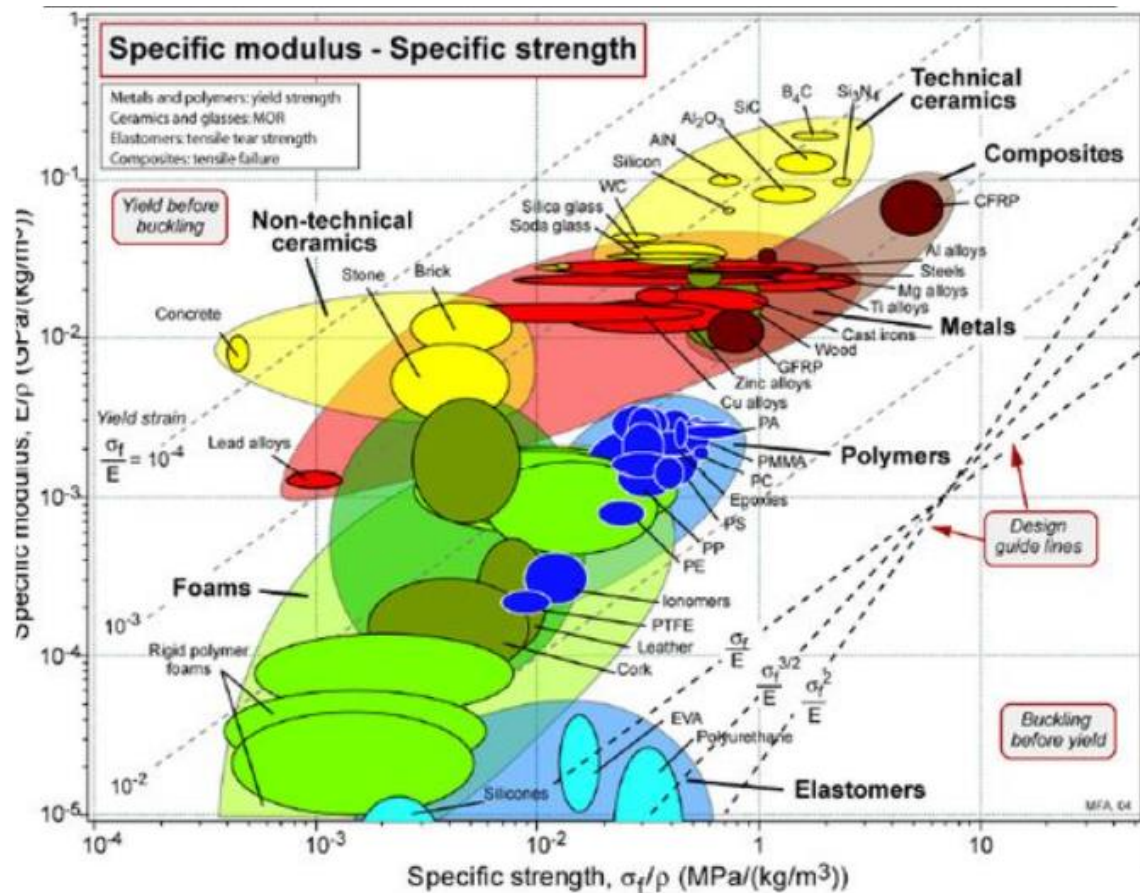
Embodied CO² within our materials

Energy required to process our materials

End-of-life

SUSTAINABILITY: MATERIAL SELECTION

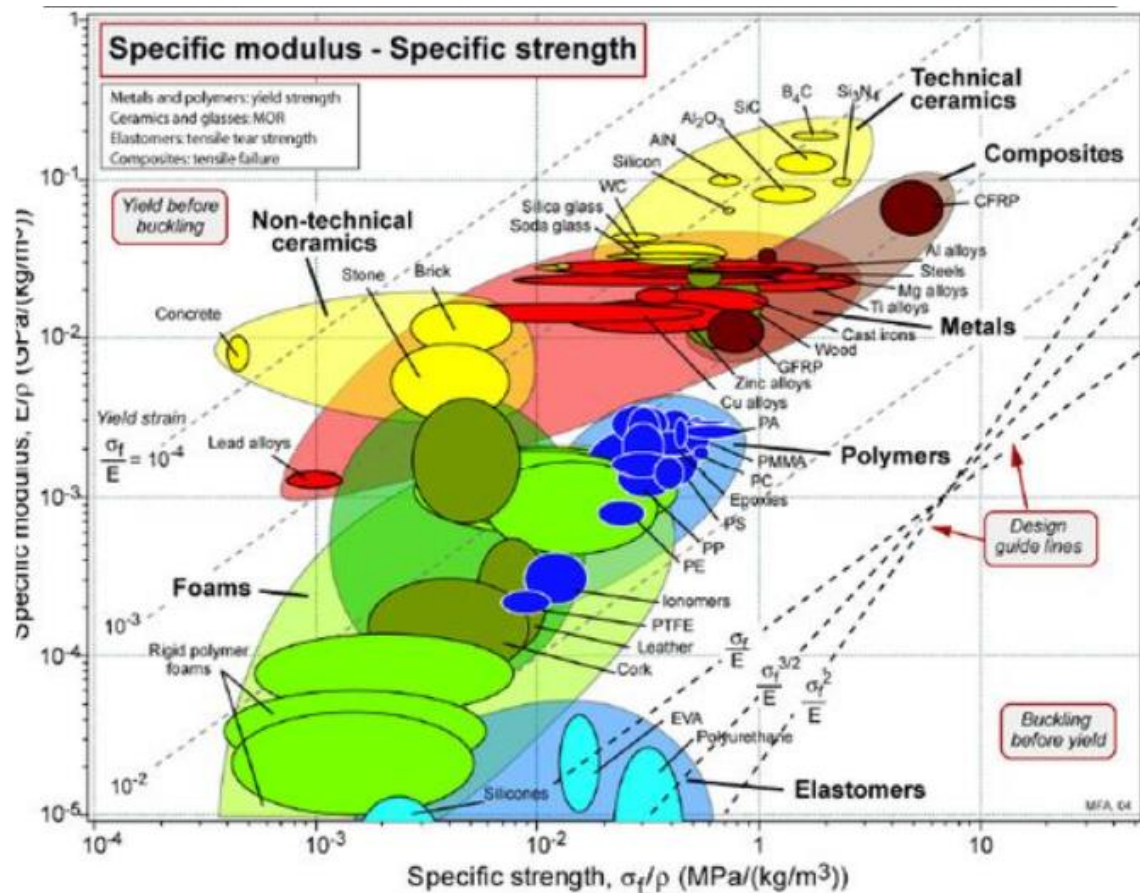
1996



Source: Ashby & Young

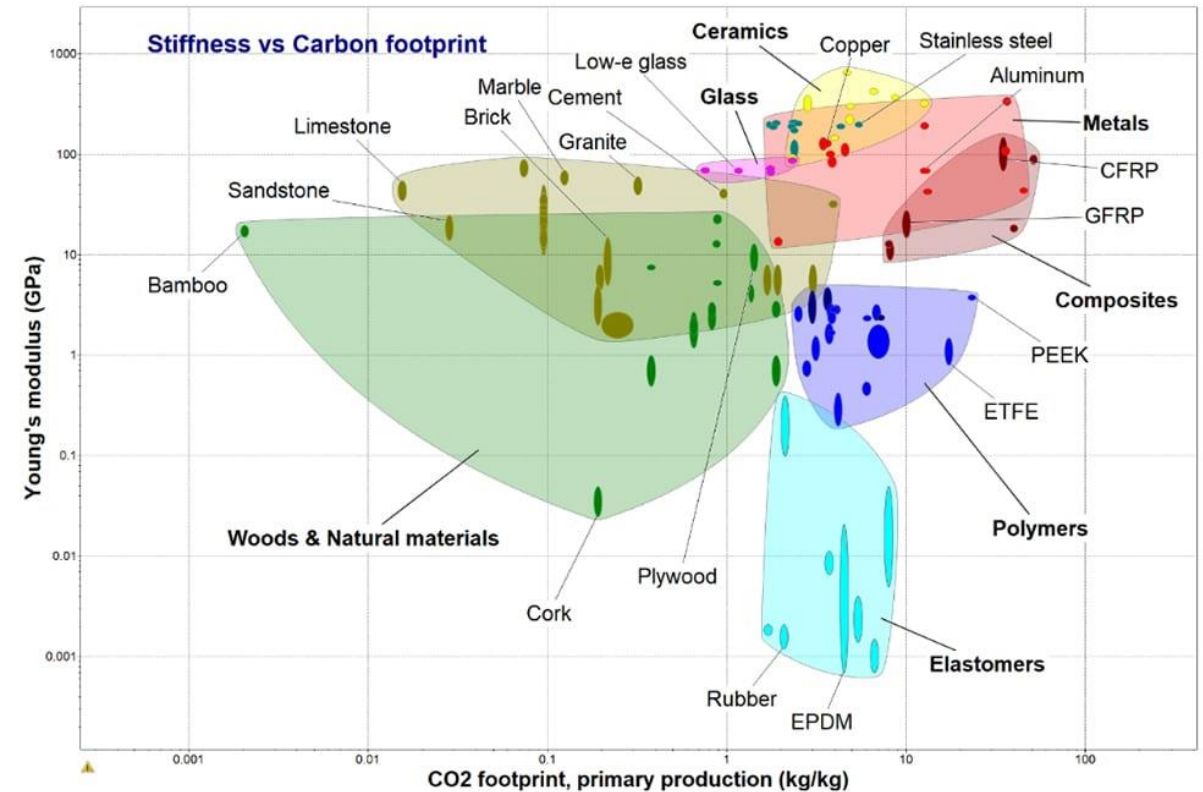
SUSTAINABILITY: MATERIAL SELECTION

1996



Source: Ashby & Young

2022



SUSTAINABILITY: HEXCEL IN TRANSITION

2030 Sustainability Targets | 2019 baseline

All environmental measures are intensity-based; safety measure based on 200,000 worker hours



30% reduction
greenhouse gas emissions



30% reduction
in waste to landfill



20% reduction
in freshwater use

SUSTAINABILITY: HEXCEL IN TRANSITION

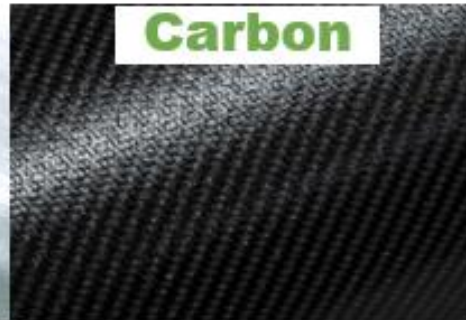
HexPly® *Nature Range*

Bio-derived resin systems

- **Unchanged resin characteristics**
 - Mechanical performance
 - Processing properties
 - Storage requirements
- Products are **fully compatible** with the standard range



Glass



Carbon

Optional – Flax reinforcement

- **Renewable resource**, cultivated Europe
- **Woven and NCF reinforcements**
- Flax exhibits excellent performance compared to other natural fiber types
- Potential to improve **impact resistance** and **vibration damping**



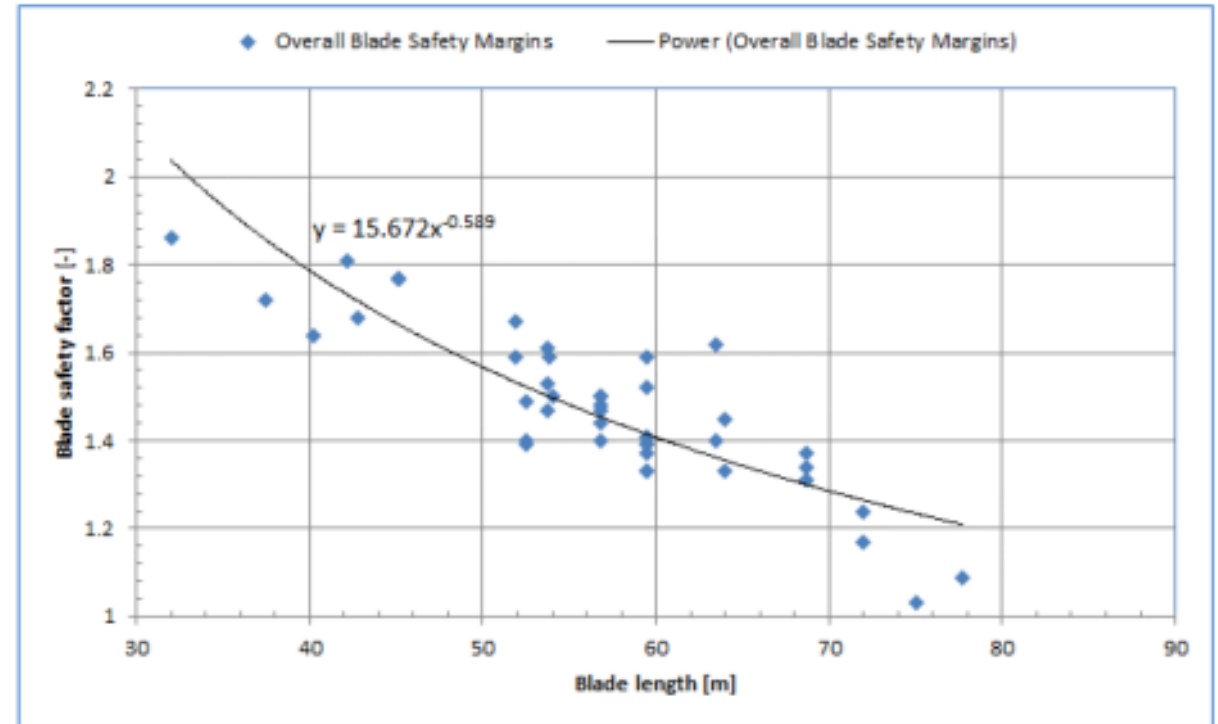
Flax

Prepregs with bio-derived resin content reinforced with glass, carbon or flax reinforcement

LEARN FROM WIND ENERGY: USE LESS MATERIAL...

Blade development trends

- **Ongoing reduction of Safety margins due to mass/cost reduction**
 - Increased responsibility of suppliers to deliver zero defect material
 - Further improve quality control
 - In depth specification requirements
- **Ongoing reduction Time-to-market**
 - Expecting today 45-50 weeks
 - Scalable processes
 - Process robustness

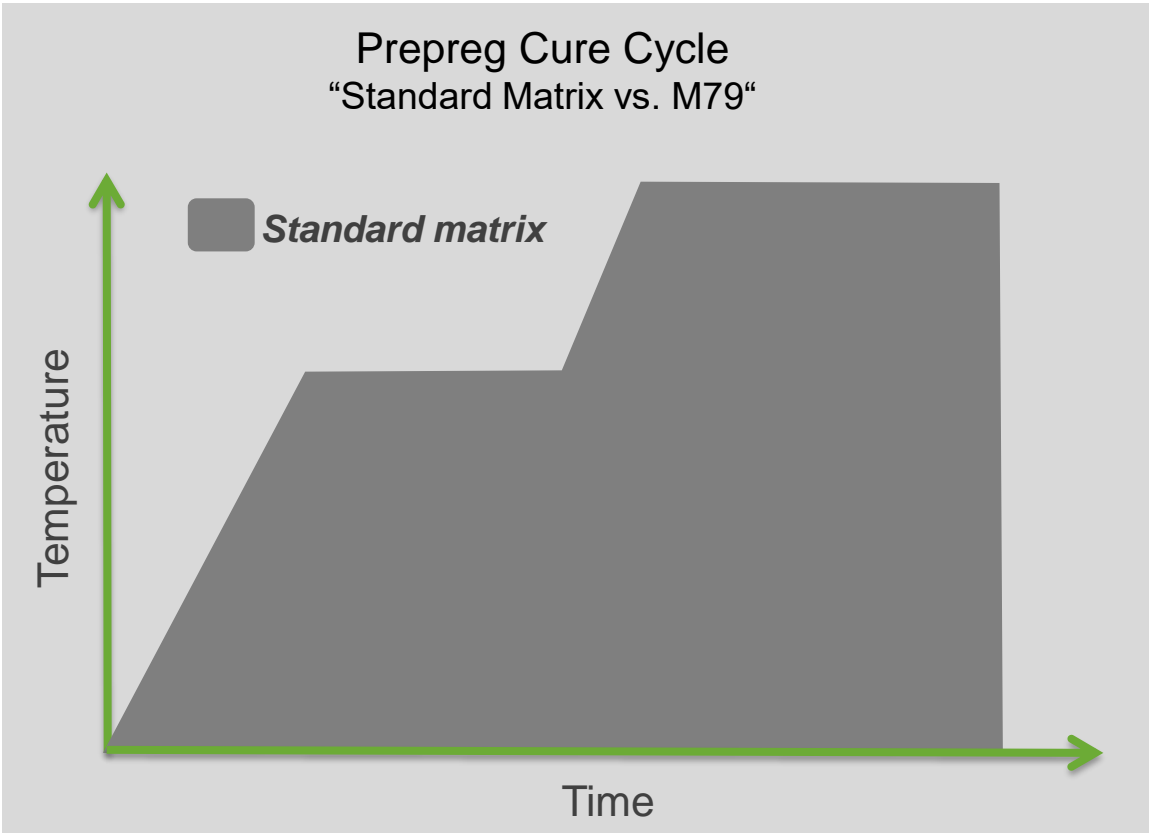
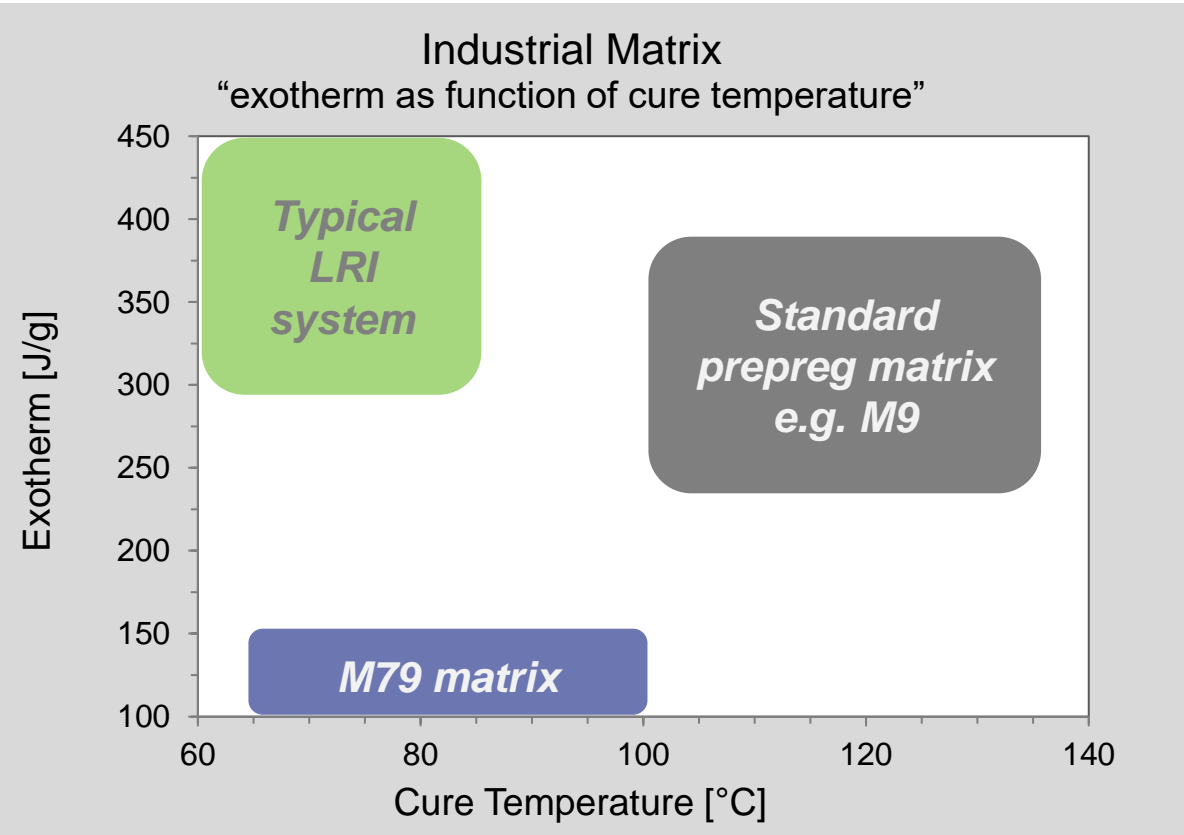


Source: LM Windpower, 2019

Optimised materials exist from >20yrs of turbine development, Marine can benefit

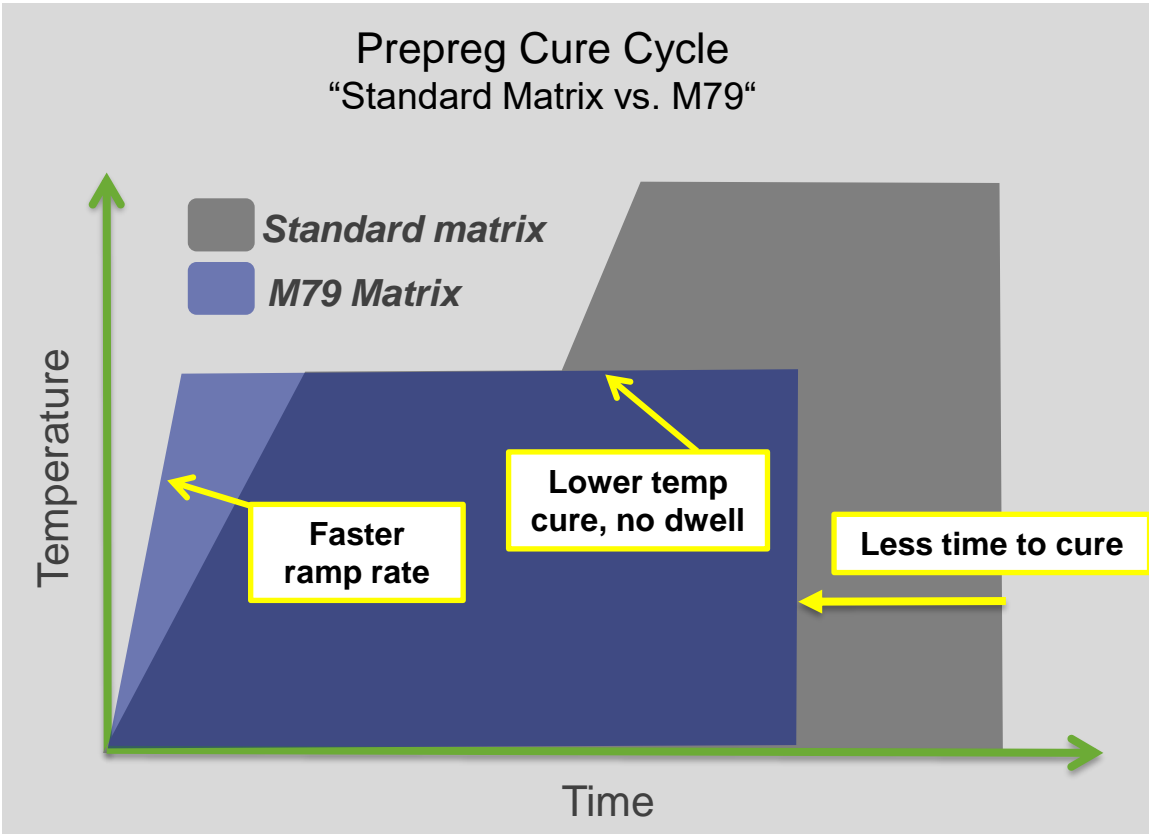
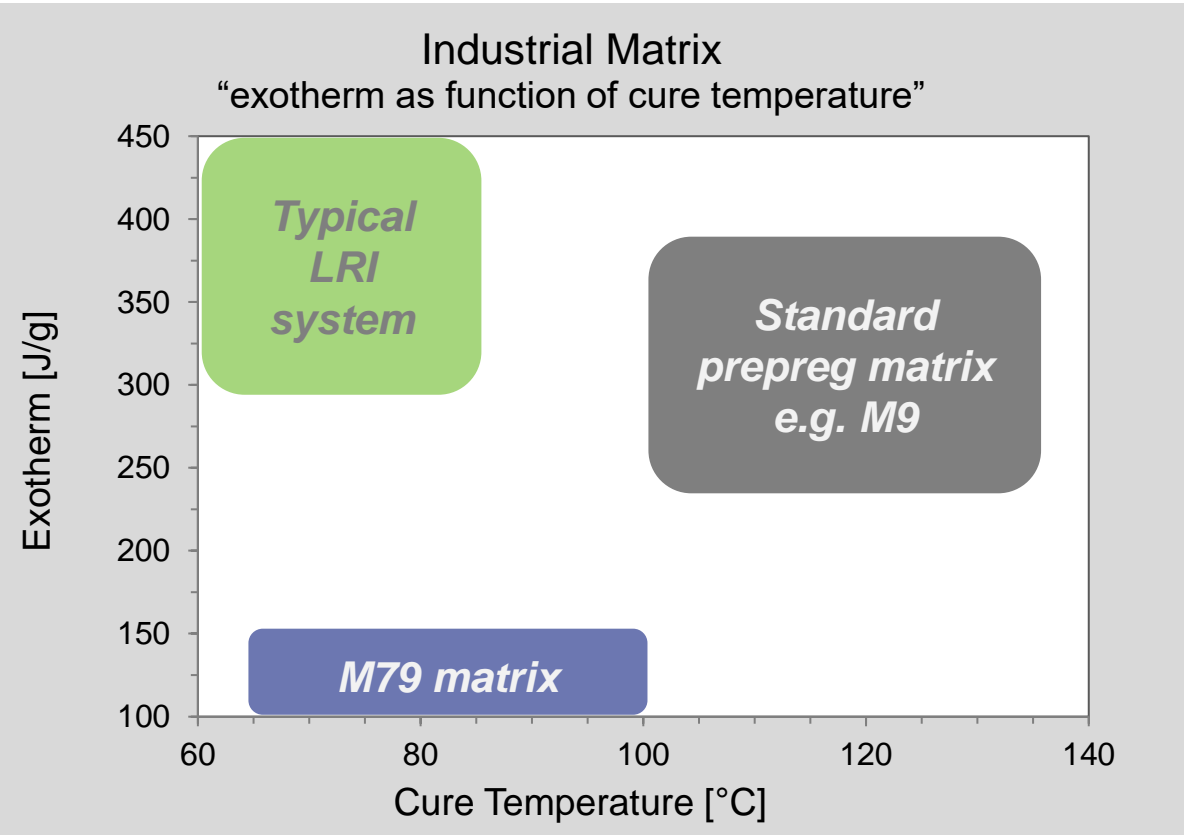
SUSTAINABILITY: REDUCE ENERGY REQUIRED TO PROCESS

HexPly® M79 The fastest low temperature cure out-of-autoclave prepreg on the market



SUSTAINABILITY: REDUCE ENERGY REQUIRED TO PROCESS

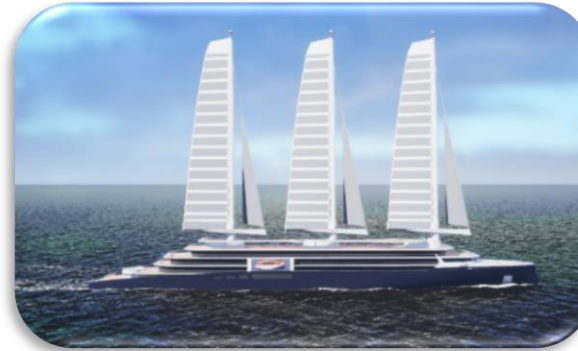
HexPly® M79 The fastest low temperature cure out-of-autoclave prepreg on the market



Lower exotherm energy allows short cure cycles for thick structures

HexPly® Prepregs

The right product for the right market



HexPly® M9.6H carbon prepreg in action



Chantiers de l'Atlantique Silenseas cruise ship concept which uses composite Solid Sail® propulsion as well as dual-fuel engines to reduce emissions and operating costs

HexPly® M79*

Low temp.cure System

- Cure Temp.: **70-80°C in 4-8h**
- T_g 105°C
- **Shelf life > 8 weeks @ +23 °C**



HexPly® M9.6H / M9.6GF*

Cure cycle "Allrounder"

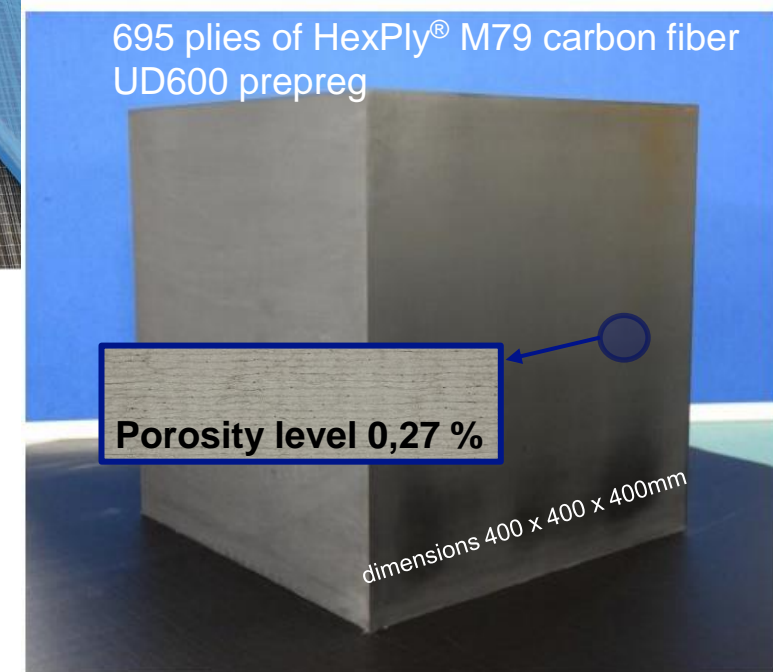
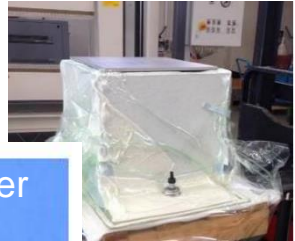
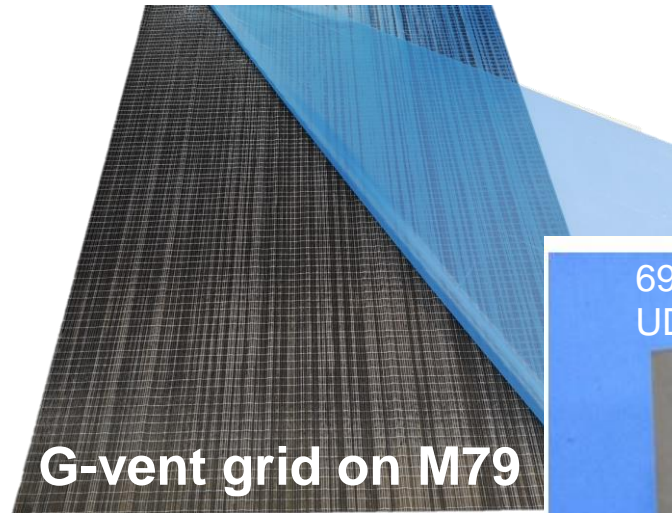
- Cure Temp.: 85°C – 150°C
- T_g 120°C
- **Enhanced fatigue performance**
- **Shelf life > 8 weeks @ +23 °C**

We no longer need to store prepregs in a freezer...

HexPly® G-vent technology for Carbon UDs

CARBON CUBE EXPERIMENT

- Can be processed **out-of-autoclave**
- Ensures super **low porosity** for superior performance
- Reduces **energy required** to process

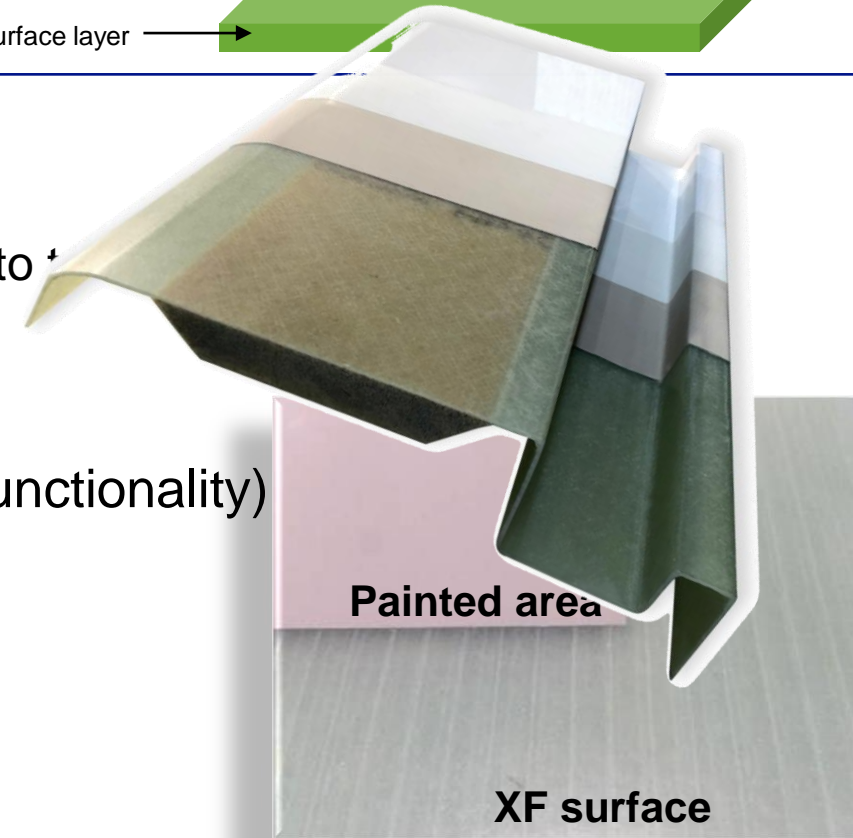
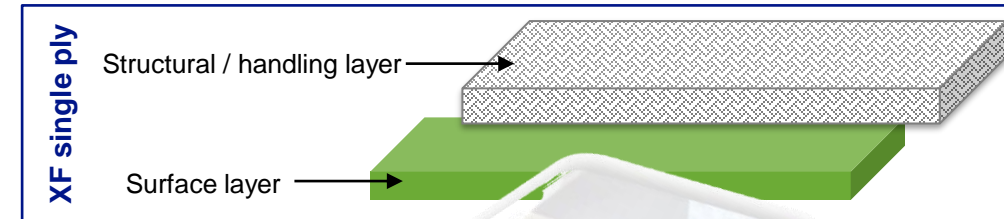


400mm cube: Cure at 80deg C for 6hrs

A technology breakthrough for low-energy processing of high-performance composites

Hexcel XF: Paint Ready Surface Finish on Demoulding

- Leverages *M79 resin chemistry*
- **Obviates** need for in-mould gel coat
 - Can offer increased throughput / better mould utilisation
- Minimal surface preparation
 - No pinhole, overlap and print through defects
- **Easy to use** Surface Solution (good conformability and initial tack to +
 - Maintains prepreg product form factor
 - “Clean” technology compared to gel coats
- **Single Ply** solution (= Structural layer with integrated surface functionality)
 - Surface matrix is integral and continuous with laminating system
 - Non-parasitic – XF ply also contributes to laminate structure
 - Component weight saving
- DNV certified



HexPly® XF prepreg for enhanced manufacturing efficiency & reduced processing energy

Marine: Targeted market subsegments



Commercial (20-300m)

Appendages

Wind propulsion

Hydrofoils

IN FOCUS

Structures

Zero emission ferries

Gas carriers



The decarbonisation of commercial shipping is part of our industrial growth strategy

Appendages: Market

Wind Assisted Ship Propulsion (WASP)



Silenseas

Selected options for emission reduction	reduction potential %	when
Zero/Low carbon fuels	???	???
Speed reduction	35	2022
Wind Power	5 to 40	2023
Power system upgrade	20	2027
Hull air lubrication	15	2023
Hull coating upgrade	5	2022

3% of Global CO2 comes from shipping.

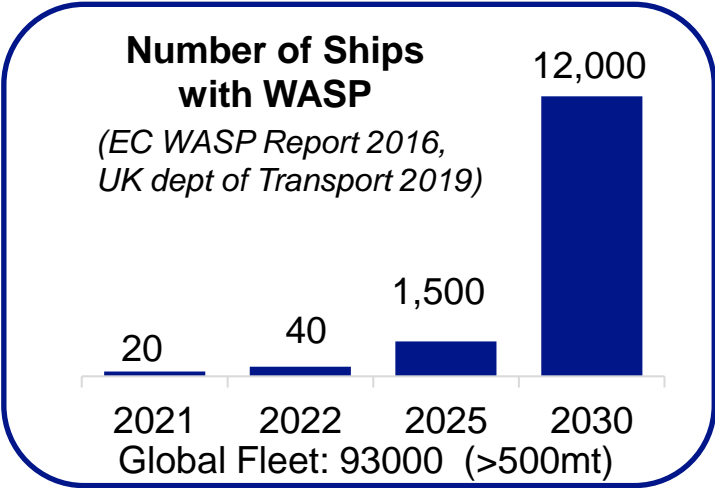


2023 GHG Emission Regulations

2025: 30% reduction (newbuild ships)

2030: 40% reduction (all ships)

2050: 70% reduction (all ships)

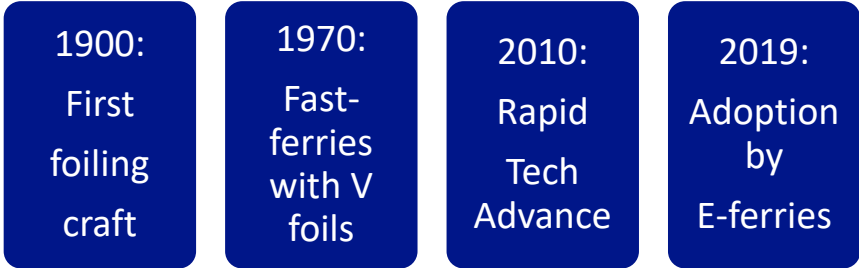


Hydrofoils for Zero-Emission Ferries



Seachange

Hydrofoil development history



Benefits of Foiling

Low drag at high speed (longer range)
More comfortable in waves
Less wake

Commercial Marine Appendages is a new segment; Sustainability is the key driver

Structures: Market

FOCUS

Ship type	Composite	Market state
General Cargo	Low performance	Commodity with barriers: FST, End-of-life
Gas Carriers	Specialised	Developing
Zero Emission Ferries	High performance	New

700 ships scrapped per year
3500t steel each= 2.5Million tonnes
90% recycled

LNG Demand to double by 2040

EC Vision: 100 'Smart' cities by 2030

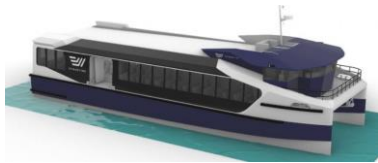


Gas carrier



Gas propulsion

Tank Liners for LNG Carriers	Dimension	Primary Structures for Zero-Emission Ferries
250	Length (m)	25
30000t	Capacity	200 PAX
Under development	Products	C-NCF, Prepreg
XXX	Product requirement	Existing range



High-performance composites are an enabling technology, for some applications...

Competition Sailing: Transition to sustainable materials

IMOCA60 rule 2022

Appendix G: Material limitations, construction methods, finishing products.

A6.0 DEFINITION

Alternative material: Material able to be made from a natural fibre [organic or mineral matrix], recycled material or composite materials compatible with the human body and intended to be used alone or in combination with other materials [resin] of the same kind for the design of a composite.

SailGP

SAILGP ANNOUNCES NEW ZEALAND AS THE FIRST-EVER WINNERS OF THE IMPACT LEAGUE

27 MARCH 2022 • NEWS •



The Criteria

SUSTAINABILITY // INNOVATION // ON-WATER // MERCHANDISE // WASTE & SINGLE-USE PLASTIC // TRAVEL & ACCOMMODATION // FOOD // USING YOUR VOICE // DIVERSITY & INCLUSION // COLLABORATION

Americas Cup Rule 2022

3.7 Construction of a **hull** shall meet the following criteria:

$$k_{ICA} + \sum_{i=1}^n a_i (k_{i,PLUG} + k_{i,MOULD}) \geq 2.5$$

where:

a_i is the proportion of the **hull surface** manufactured by a distinct tooling approach;
 n is the total number of distinct tooling approaches required to build the **hull surface**;

$$k_{ICA} = \begin{cases} 1, & \text{if a life-cycle analysis is performed on the hull to the satisfaction of the Measurement Committee} \\ 0, & \text{otherwise} \end{cases}$$

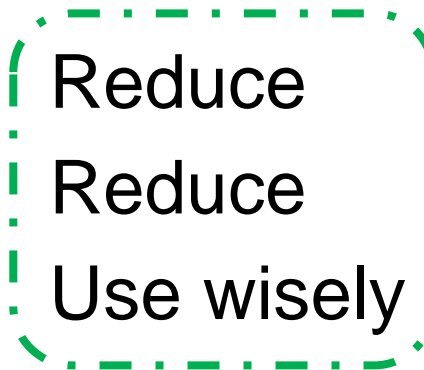
$$k_{PLUG} = \begin{cases} 2, & \text{if a plug is not required} \\ 1, & \text{if the mould plug is constructed of recyclable material (e.g. PET), with that plug being delivered to a recycling plant by 1st January 2024} \\ 1, & \text{if the mould plug is constructed of recycled material} \\ 1, & \text{if the mould plug is constructed of sustainably sourced material (e.g. timber)} \\ 0, & \text{otherwise} \end{cases}$$

3.8 The life-cycle analysis in Rule 3.7 shall;

- (a) be submitted as a written report to the **Measurement Committee**;
- (b) follow the guidelines defined by ISO 14040/14044; and
- (c) be a cradle-to-gate life-cycle analysis with at least:
 - (i) the carbon footprint represented in kgCO₂e; and
 - (ii) the production of solid waste represented in kg,

Sustainability challenges of composites

Embodied CO² within our materials
 Energy required to process
 End-of-life



Corporate energy policy
 R&T
 Supply chain
 Operations
 Marketing

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